

NORCBE: September 2024

State Revenue & Fiscal Update

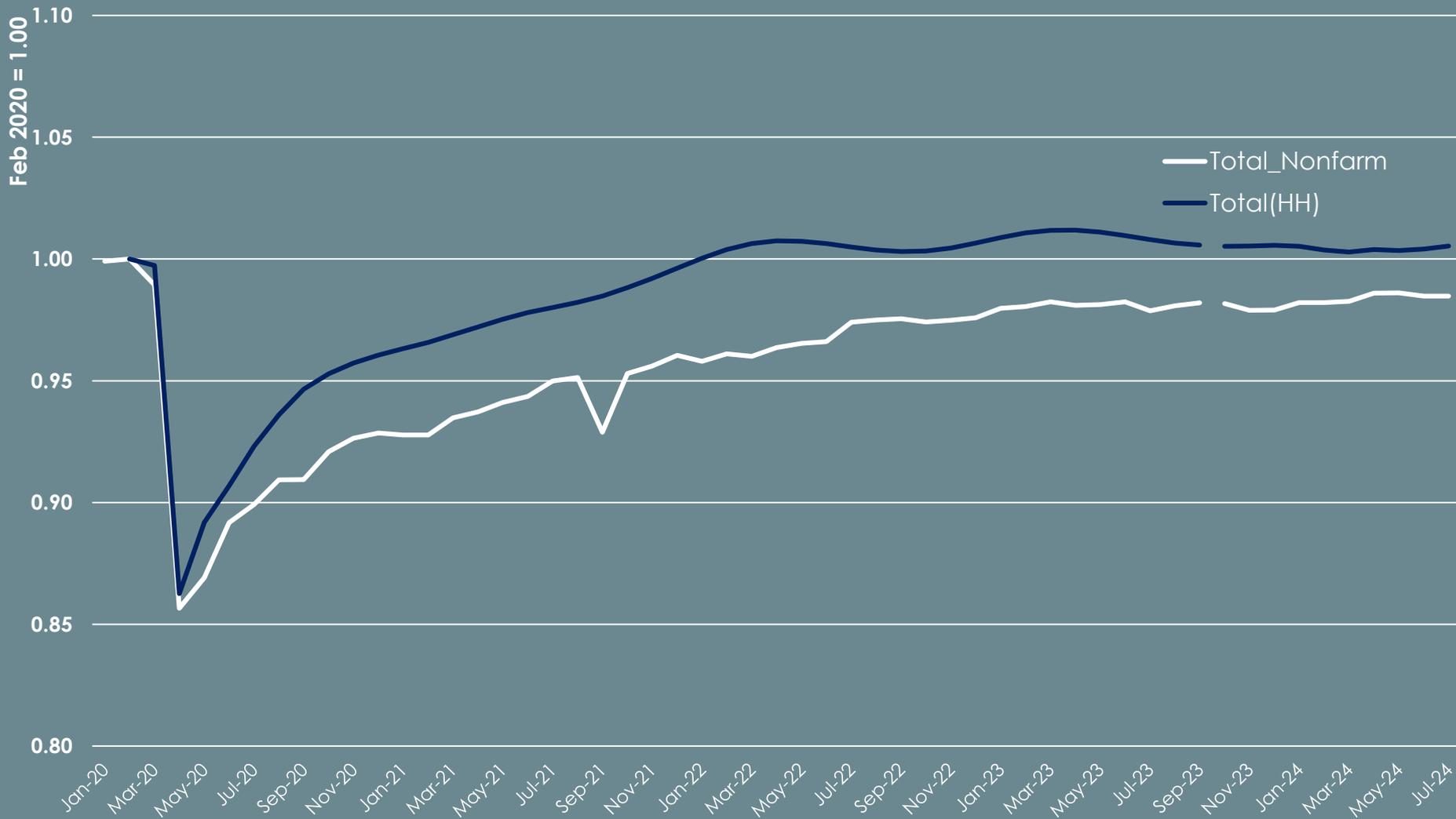
Ben Vincent
LA Legislative Fiscal Office
vincentbe@legis.la.gov

Background: Legislative Fiscal Office

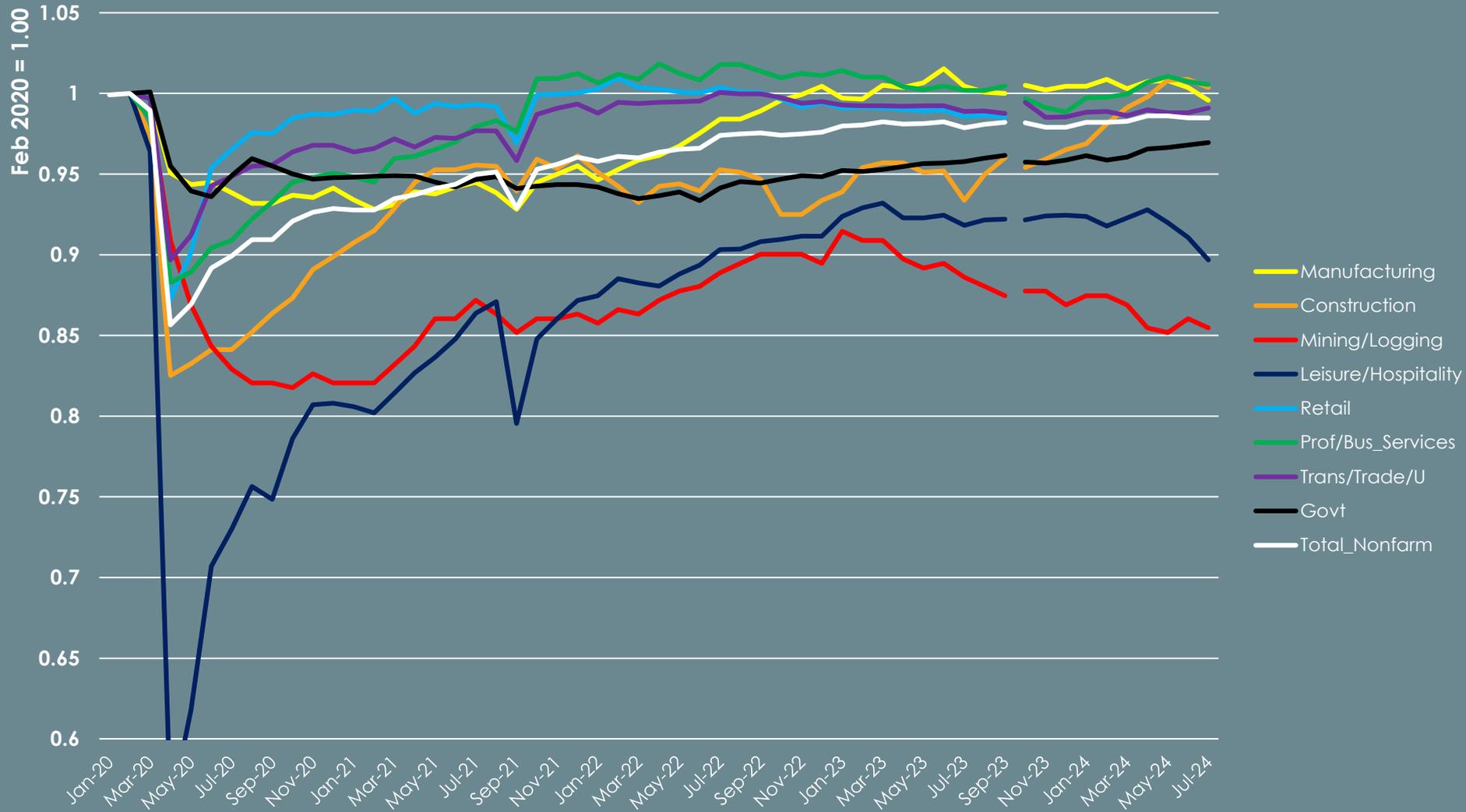
- Independent office; Fiscal Officer is an appointee of the legislature
- Provide nonpartisan analysis:
 - Budget proposals
 - Legislative changes
 - Revenue forecasting → REC
- REC unanimously adopts revenue projection for the budget year
- LA constitution requires spending authorized by the legislature to be bound by REC projections
- Econ section: track & forecast revenues year-round, score tax proposals during legislative session

Update: Revenue Trends & Status

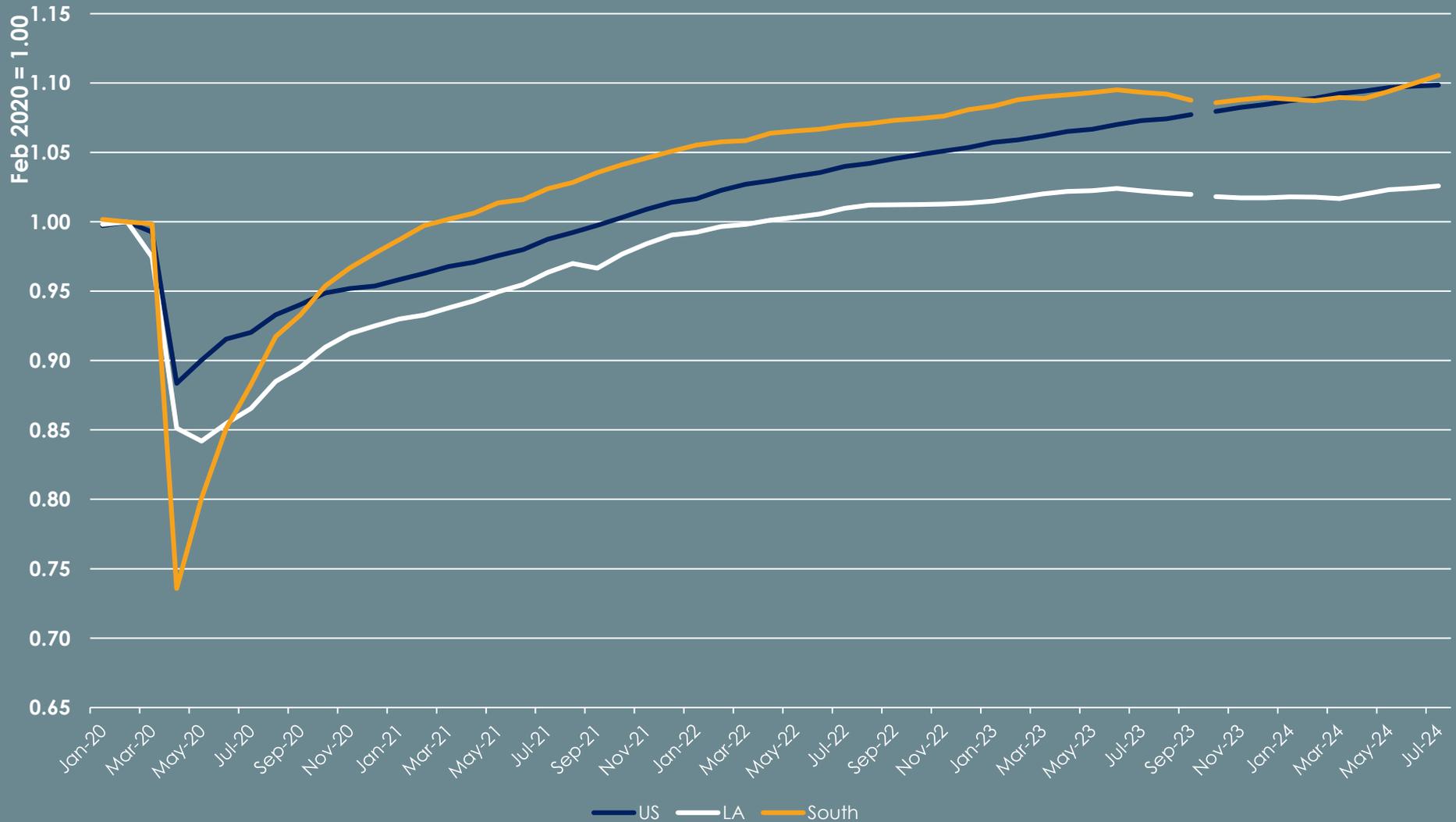
Post-Covid Recovery: LA Employment (2 measures)



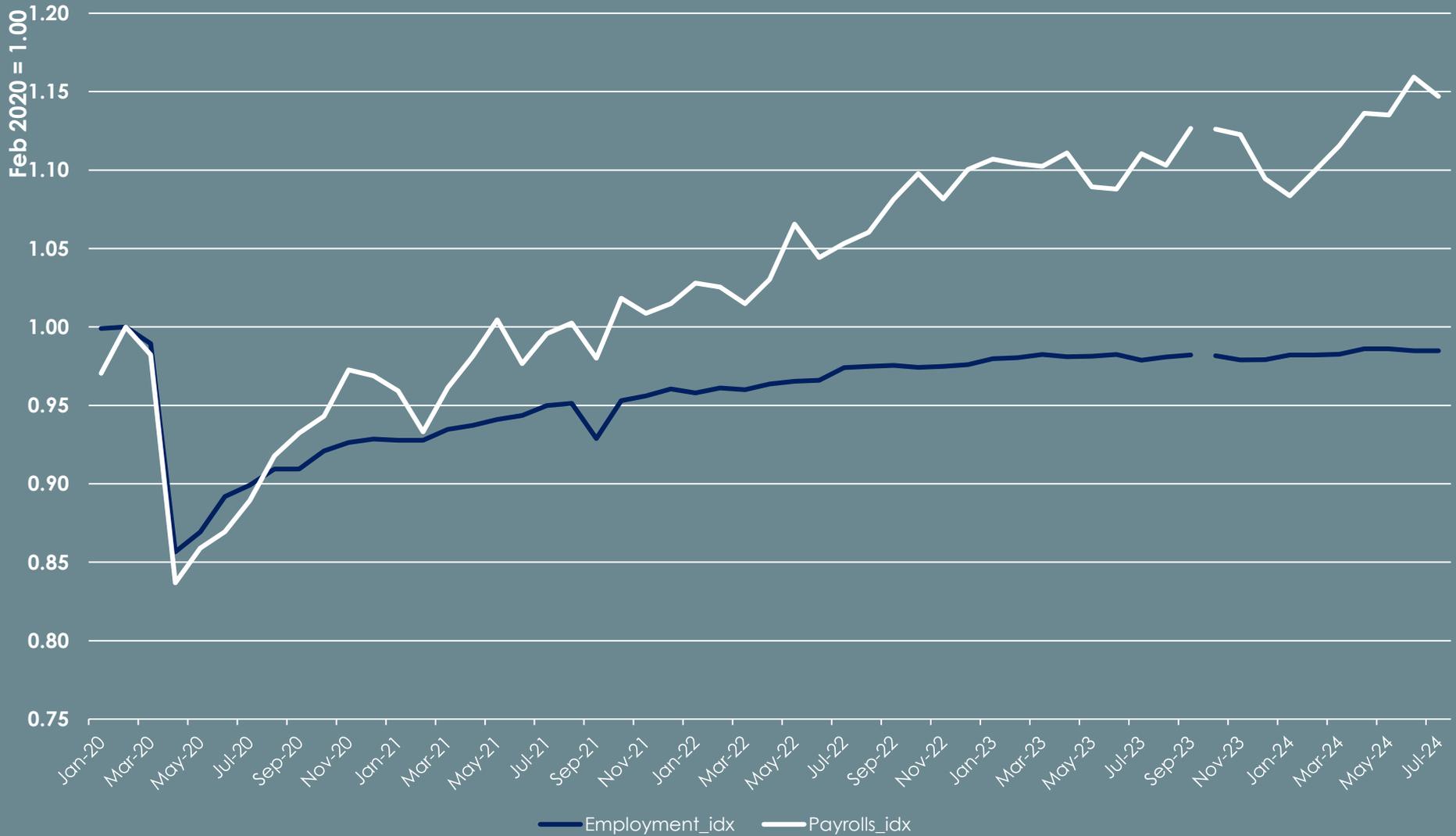
Recovery: LA Major Industry Employment



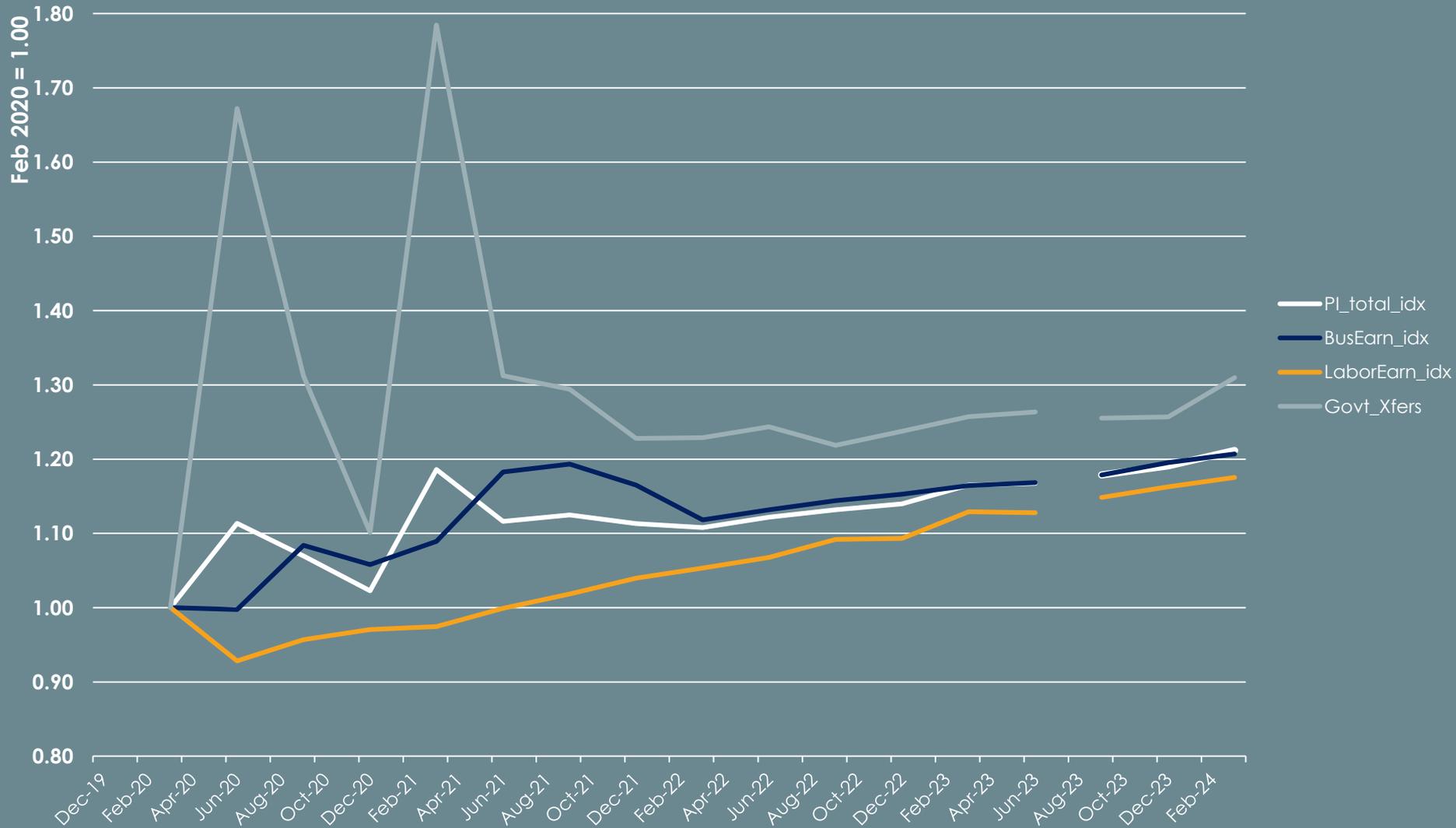
Recovery: Coincident Economic Activity Index



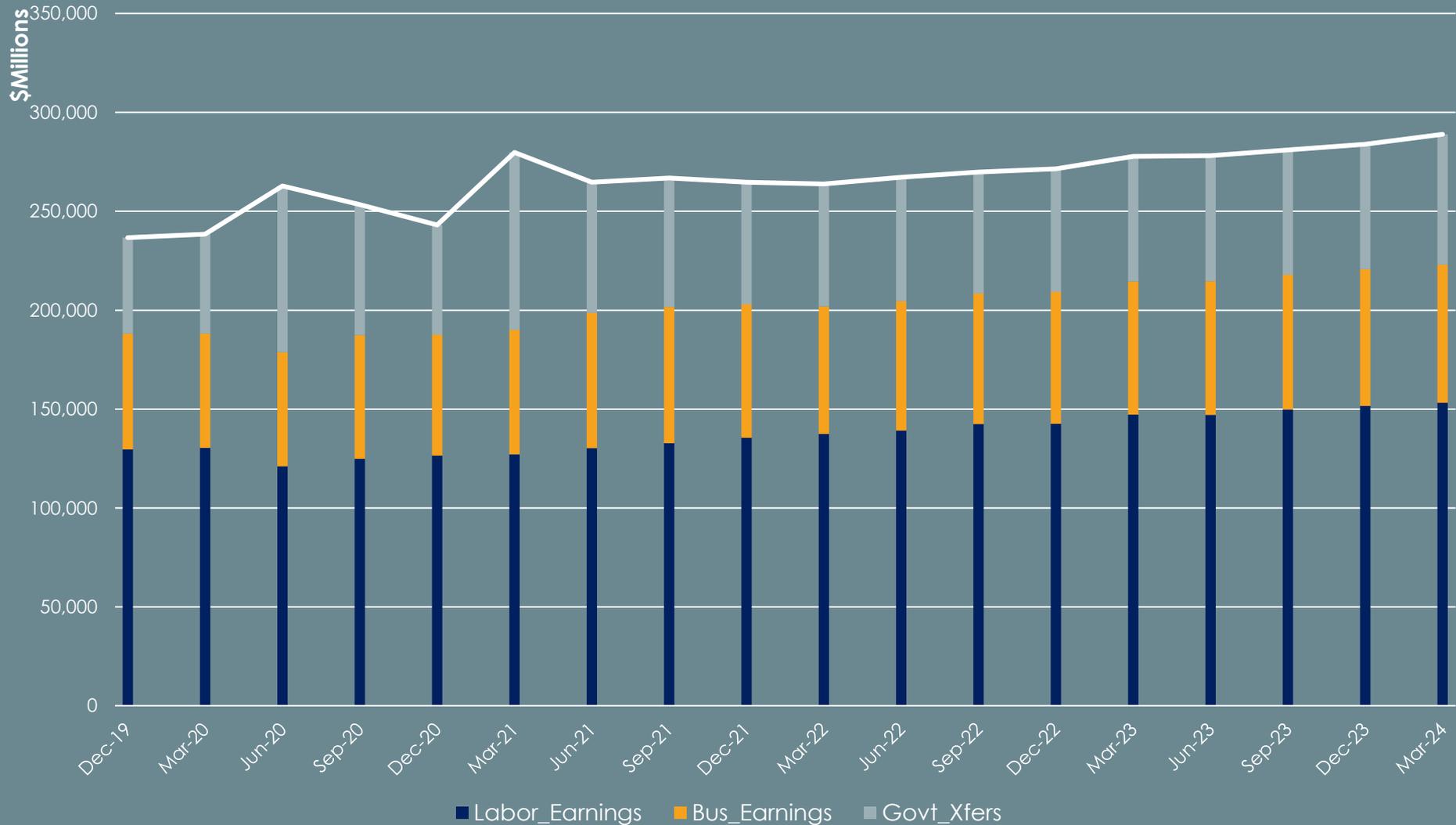
LA Personal Income: Driving State Revenues



LA Personal Income: Components



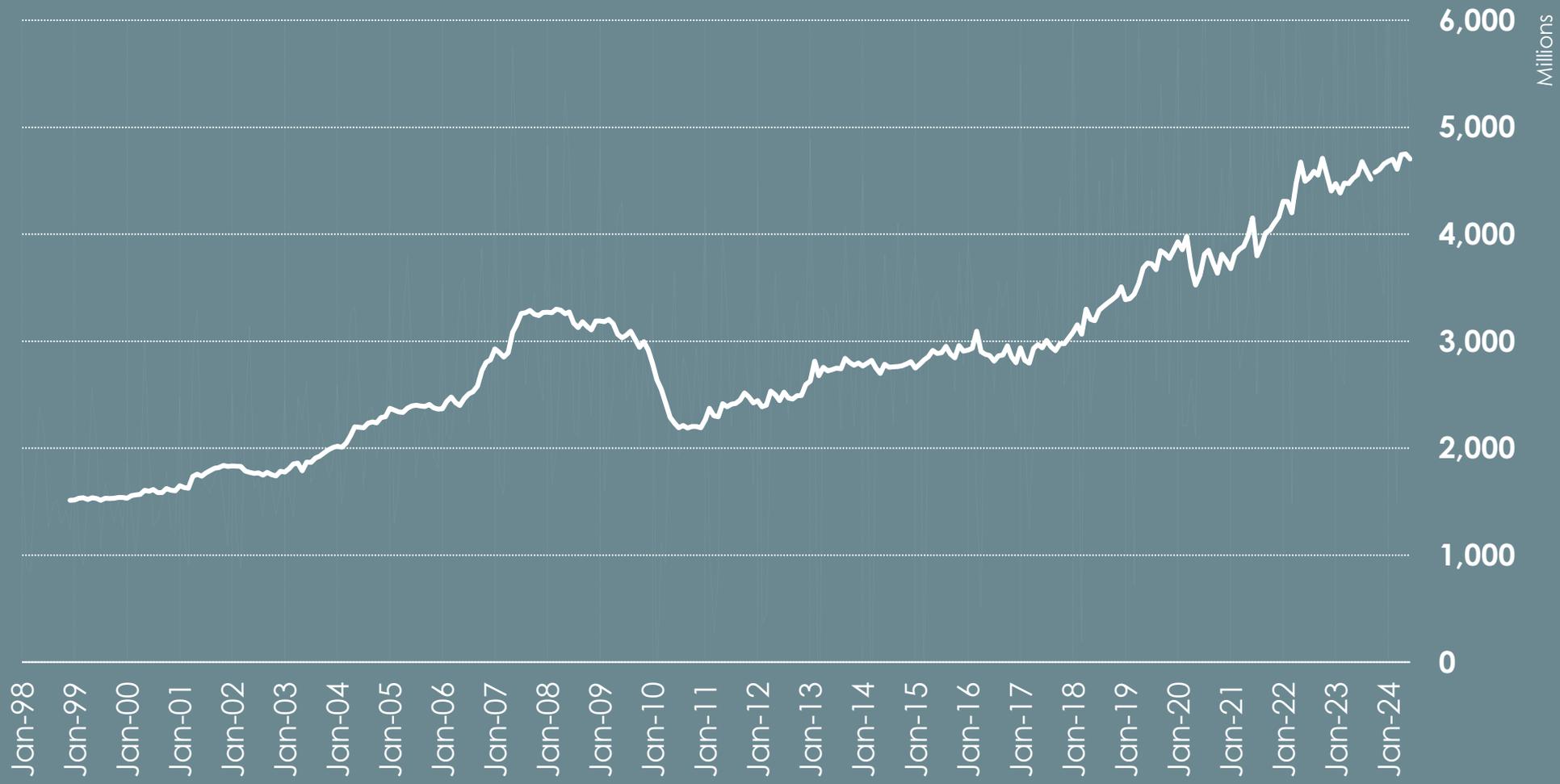
LA Personal Income: Relative Contributions



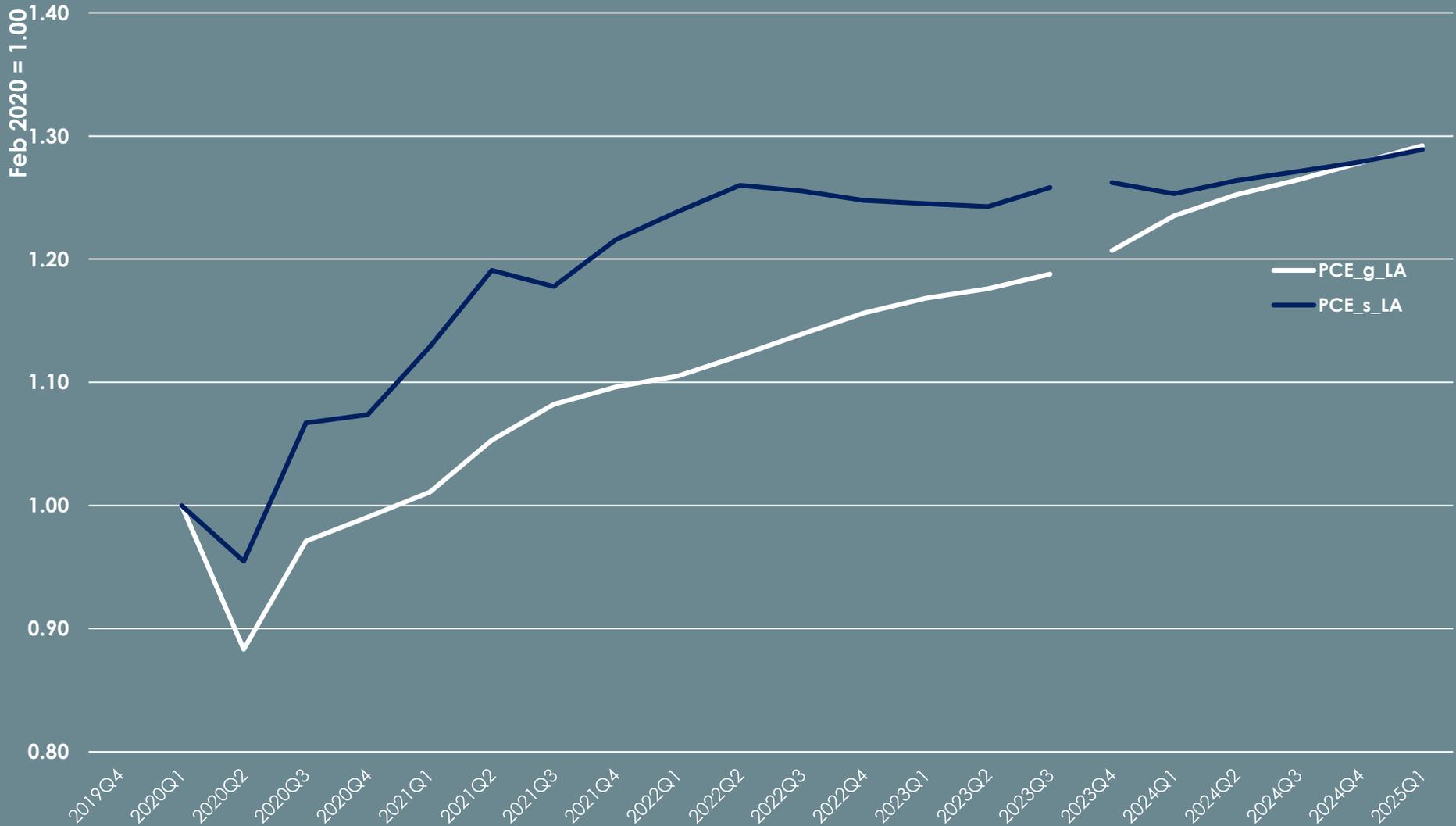
Individual Income Tax Revenues

Note: all state tax revenues displayed as a 12-month rolling average

LA Personal Income Tax (\$mil)

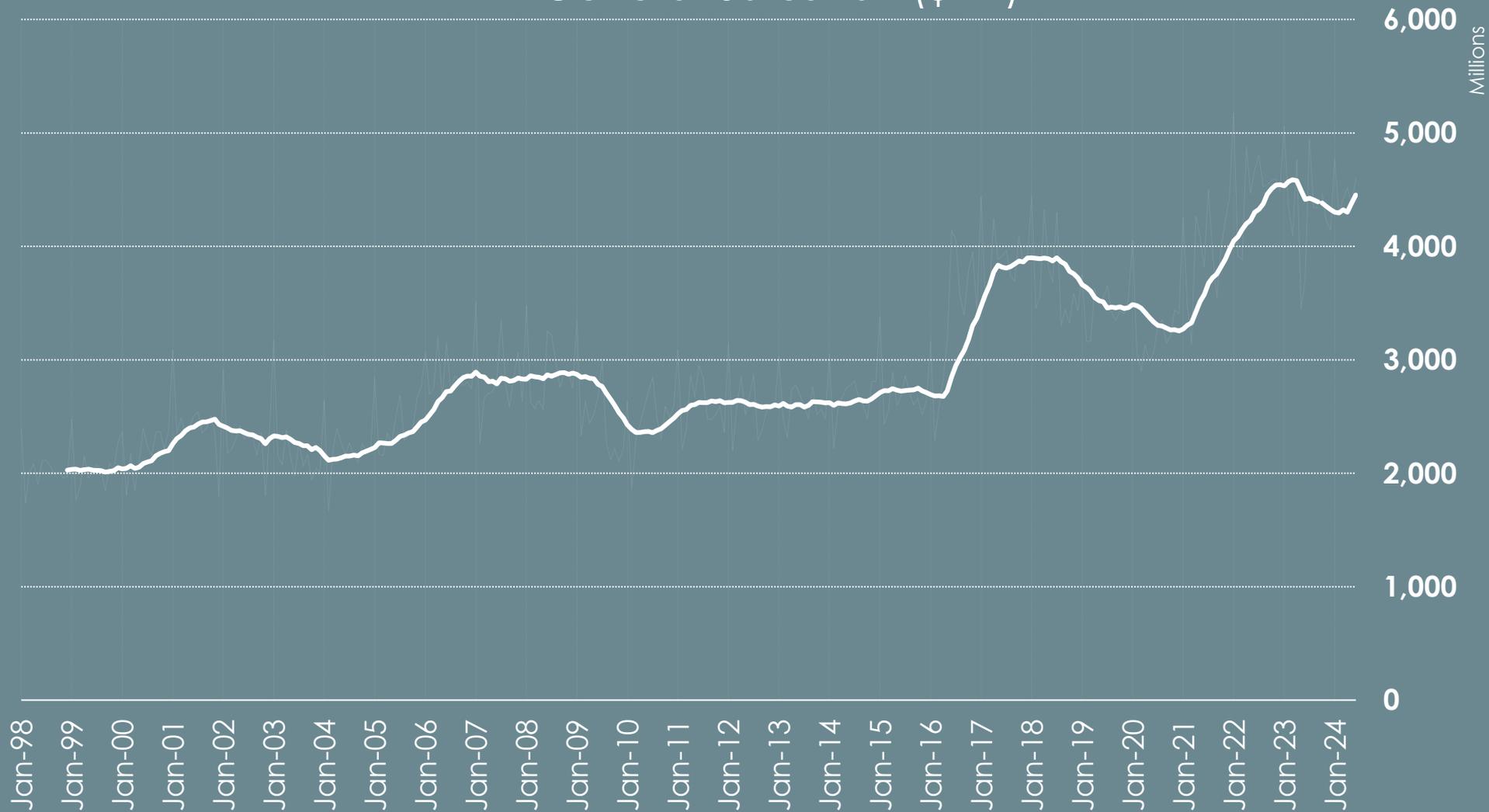


LA Personal Consumption Expenditures & Sales Tax

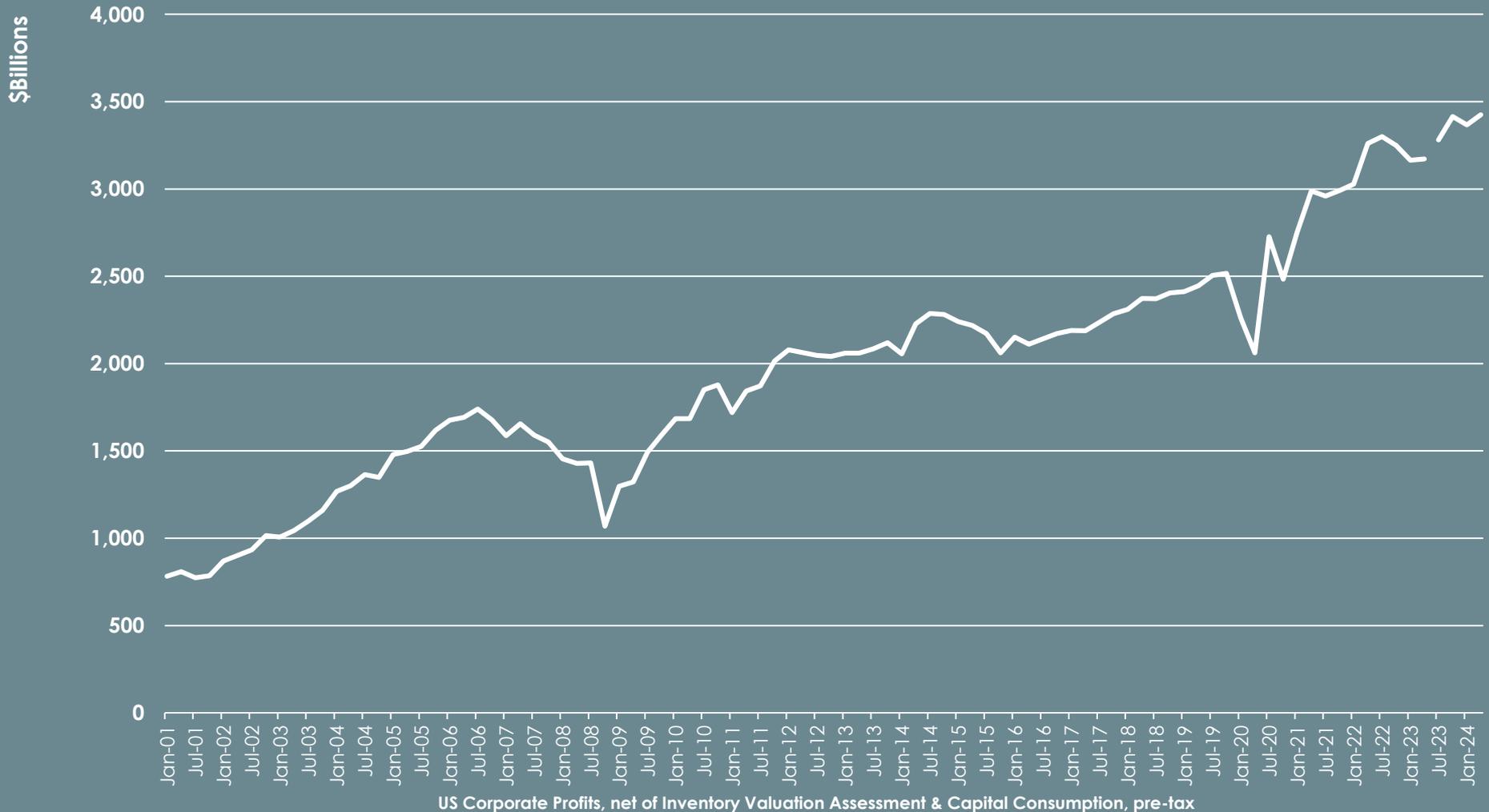


General Sales Tax Revenues

LA General Sales Tax (\$mil)

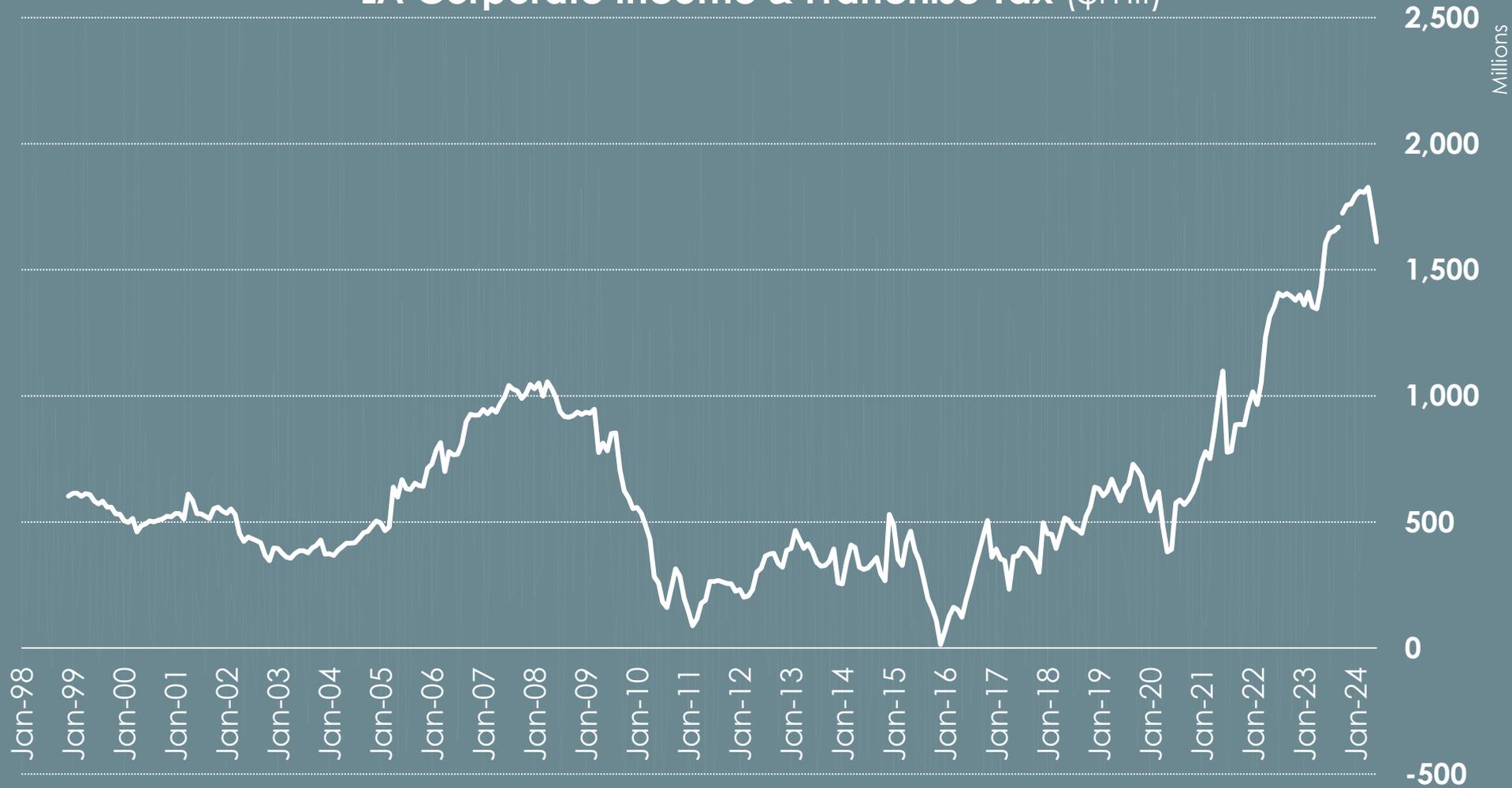


US Corporate Earnings: LA Corp Income & Franchise Tax

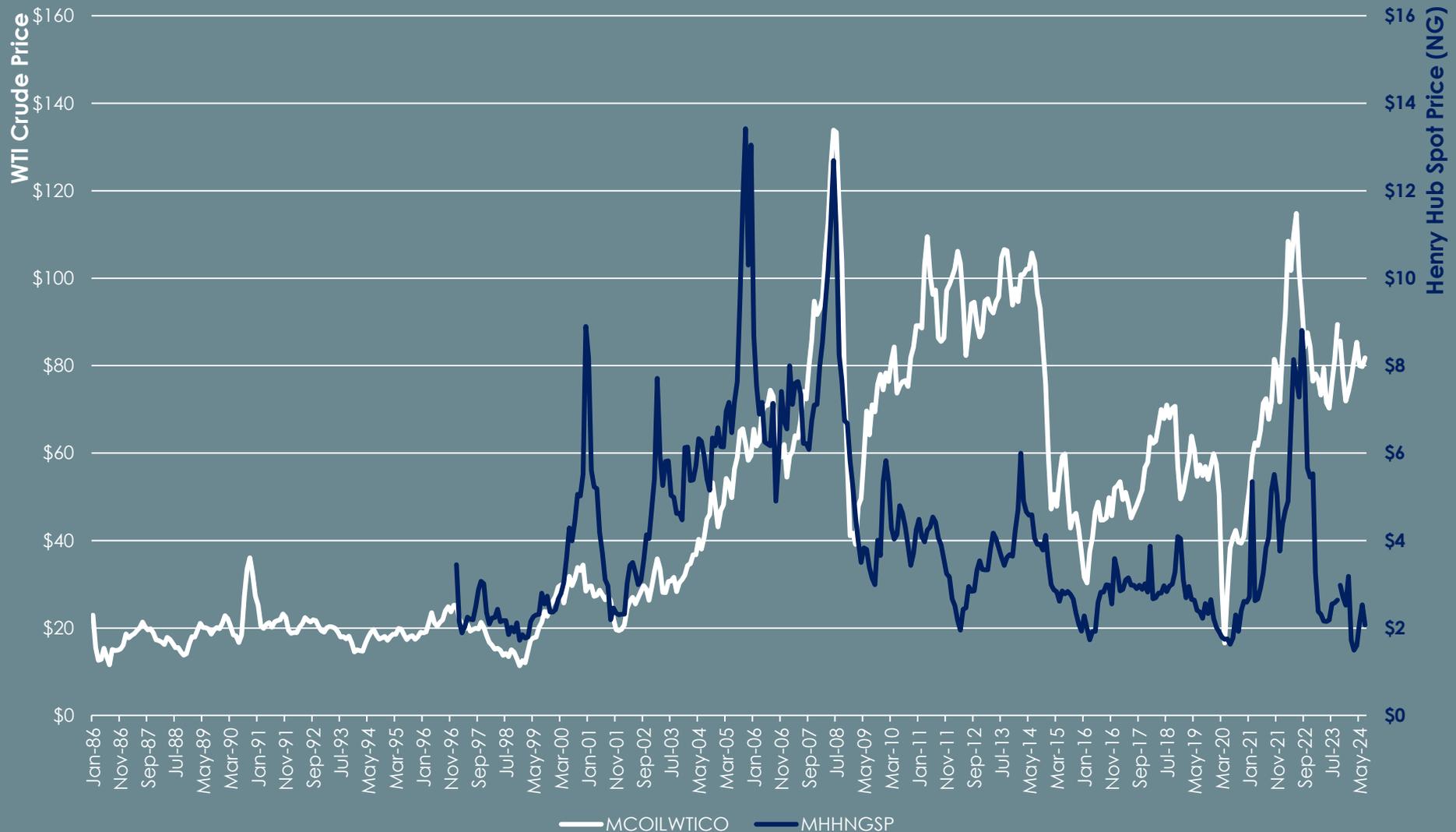


Elevated Corporate & Severance

LA Corporate Income & Franchise Tax (\$mil)



Crude Prices & Haynesville: LA Severance Tax



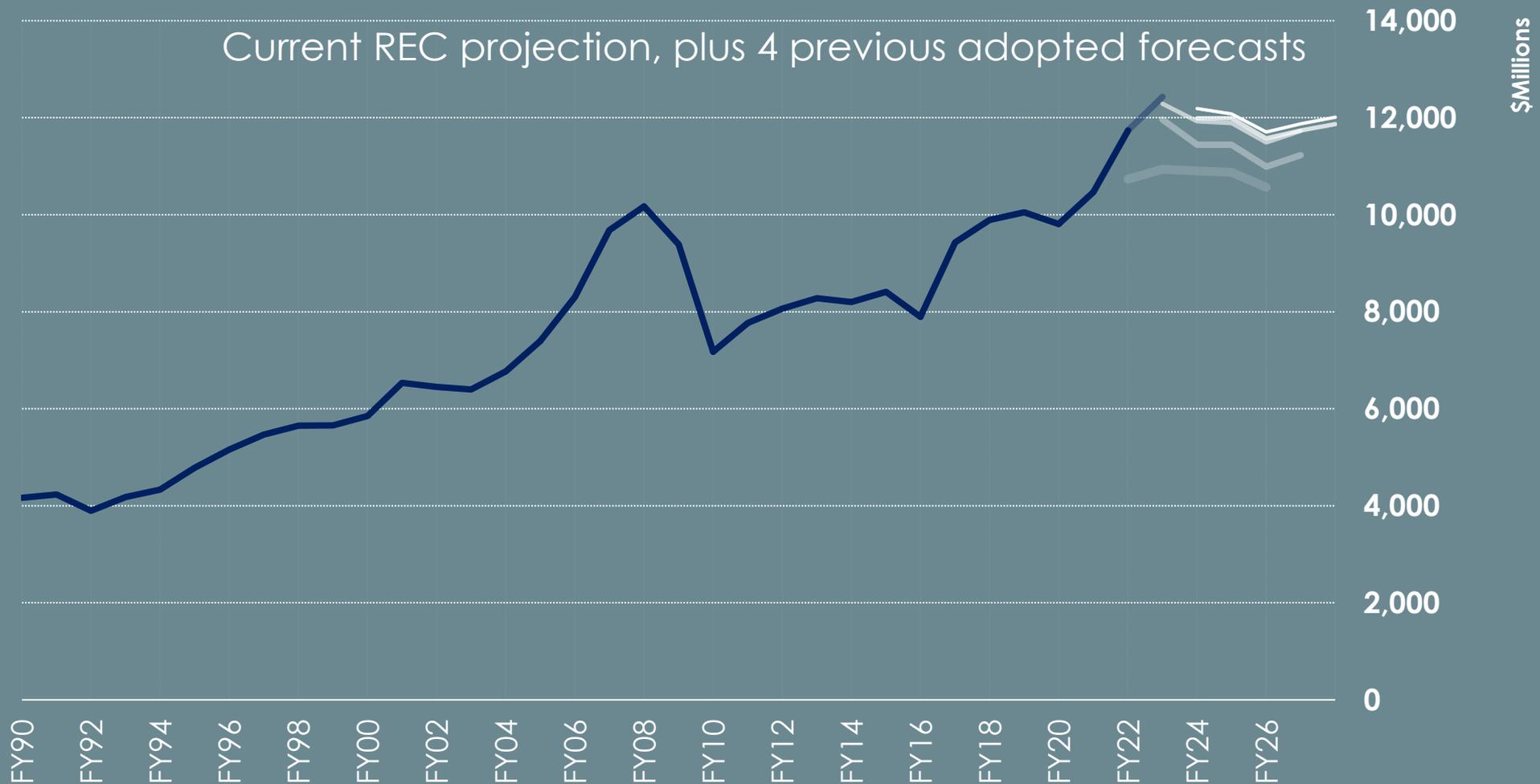
Elevated Corporate & Severance

LA Severance Tax (\$mil)



Plus Everything Else: State General Fund totals

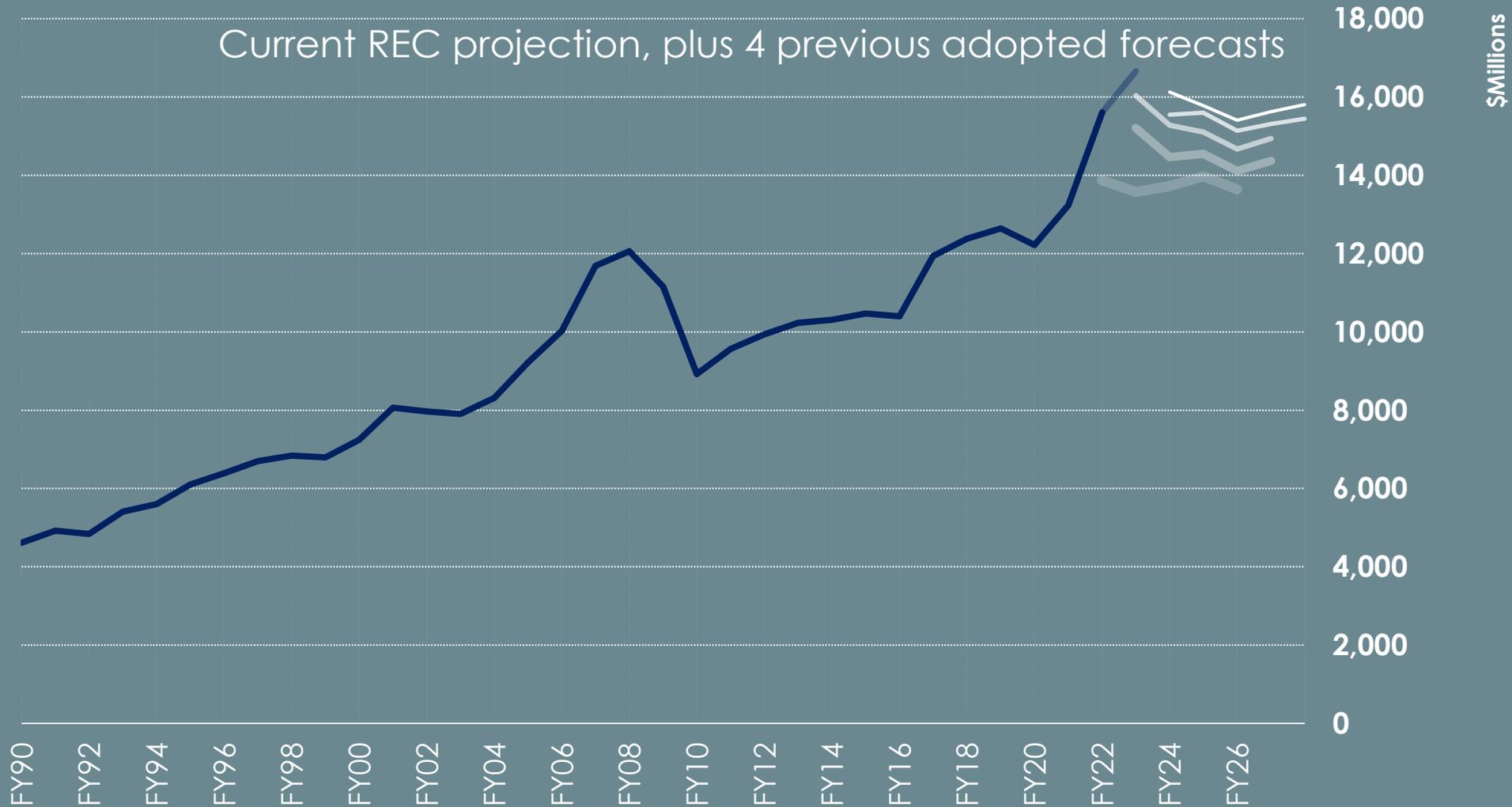
Current REC projection, plus 4 previous adopted forecasts



Plus EVERYTHING else:

Total Taxes, Licenses, & Fees

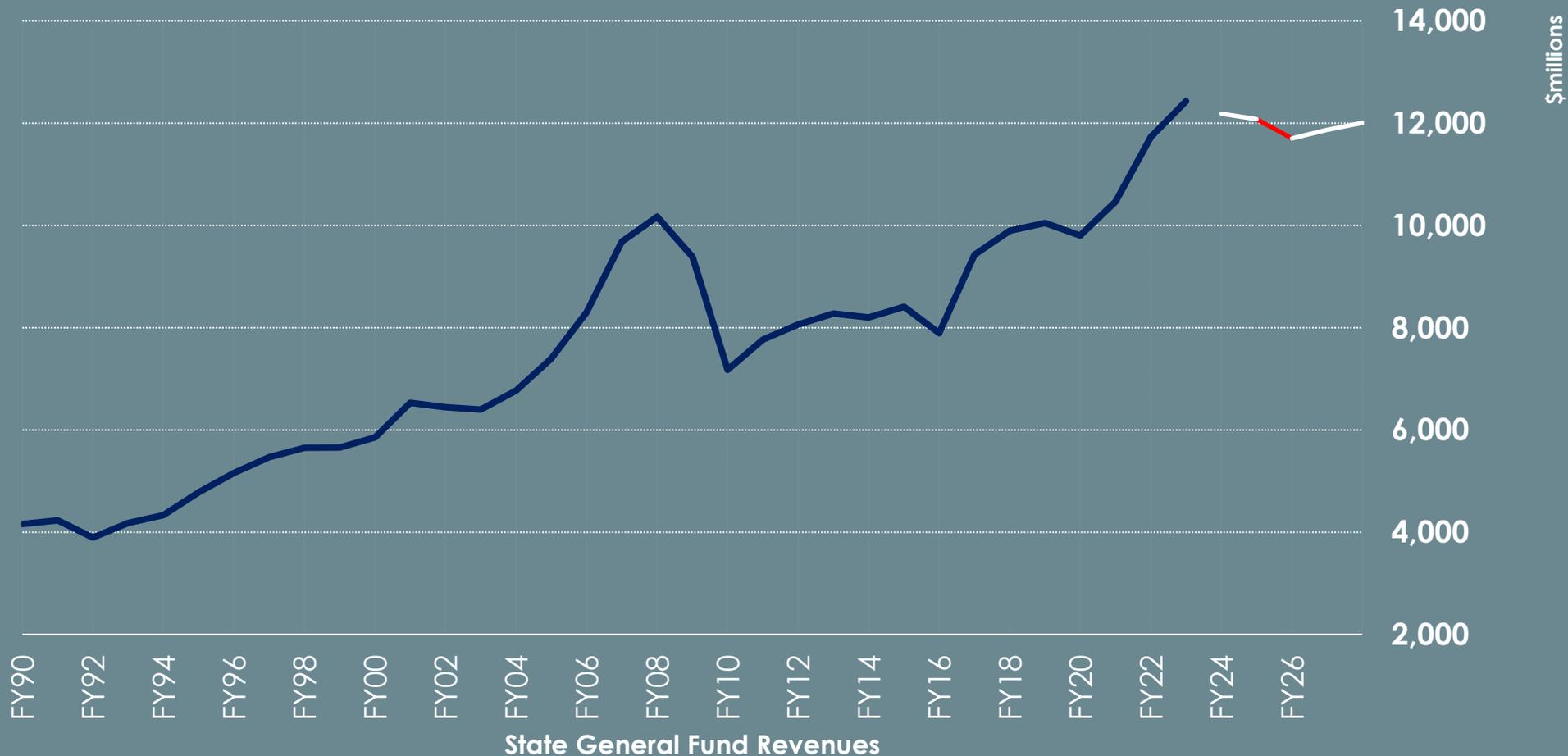
Current REC projection, plus 4 previous adopted forecasts



Broader Budget Issues

Broader Budget Issues

- SGF Revenue Effects in FY 26 – Loss of ~\$700mil sales tax
 - Expiring 0.45% of 4.45% state sales tax
 - Expiring 2% state sales tax on business utilities
 - PLUS - 60% dedication of motor vehicles sales tax (\$340mil out of SGF)



Broader Budget Issues

- Revenue Stabilization Fund (RSF):
 - Not the same as the **Budget** Stabilization Fund (BSF)
 - Funded by corporate & mineral revenues, when above-threshold
 - At beginning of FY21, RSF was empty
- Context:
 - FY23 SGF actuals: ~\$12.4bil
 - FY26 SGF projected: ~\$11.7bil

 - BSF currently at: ~\$1.1bil
 - RSF currently(*) at: ~\$2.3bil
- Support higher interest earnings, accruing to the general fund similarly to a tax

Broader Budget Issues

- Revenue Stabilization Fund (RSF):
 - Supporting higher interest earnings, which accrue to the general fund as if a tax

LA SGF Interest Earnings



2021 Tax Reforms: IIT & CIFT

- IIT policy reform: first relevant pieces of data (tax year 2022 returns)
- Corp returns: longer lags between taxable year and reliable set of returns/extensions
- Both IIT & Corp tax effects are likely washed out by very high collections in both tax types
 - Elevated collections appear driven by household & business earnings
- First takeaway from new data: # of itemizing IIT filers dropped by ~90% from 2019 to 2022

Future Tax Reforms: ?

- Material effort in progress to gather support for specific reform proposals under new administration
 - Other immediate priorities took precedence prior under new governor (two special sessions)
- General stated aims:
 - Repeal or flattening of individual & corporate income taxes
 - Repeal or reduction of corporate franchise tax
 - Expansion of sales tax, potential extension of temporary measures*
 - Reform of local property taxes and various state incentive programs

Future Tax Reforms: ? (cont)

- General stated aims (cont):
 - Reform of local property taxes
 - Reform of various state incentive programs
 - Reform of IIT & CFT tax cut triggers in existing law
- Wait- what tax cut triggers?
 - If total collections above a certain threshold, and
 - If Budget Stabilization fund is above a certain threshold, and
 - If IIT and/or CIFT collections are above a certain threshold:
 - IIT and/or CFT tax rates are automatically reduced, in proportion to the amount they exceed that certain threshold
- Last time, all conditions were met except for the BSF requirement. Will review again in January 2025

**Other Questions,
Feedback on Future
Areas of Focus**

Thank you!